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8 UNITED STATES BANKRUPTCY COURT  
9 NORTHERN DISTRICT OF CALIFORNIA

10 In re ] Case No. 03-51229-ASW  
11 Rose Enriquez, ] Chapter 13  
12 Debtor. ]  
13 \_\_\_\_\_ ]

14 MEMORANDUM DECISION  
15 SUSTAINING OBJECTION TO CONFIRMATION  
16 BY COMERICA BANK, IN PART

17 Before the Court is confirmation of the plan ("Plan") proposed  
18 by Rose Enriquez, the Debtor in this Chapter 13<sup>1</sup> case ("Debtor").

19 Comerica Bank ("Bank") asserts a claim against the Debtor and  
20 filed an objection to confirmation alleging that the Plan was not  
21 proposed in good faith and does not treat the Bank's claim in the  
22 manner required by law. At trial, the Bank raised for the first  
23 time an objection based on the Debtor's lack of eligibility for  
24 Chapter 13 relief due to debts exceeding the limits fixed by  
25 §109(e) -- in closing argument, counsel for the Debtor objected to  
26 those grounds being initially asserted at trial, but contended that

27 \_\_\_\_\_  
28 <sup>1</sup> Unless otherwise noted, all statutory references are to  
Title 11, United States Code ("Bankruptcy Code"), as applicable to  
cases commenced on February 26, 2003.

1 the Debtor was not ineligible under the statute.<sup>2</sup>

2 The Debtor is represented by Lars T. Fuller, Esq. of The Fuller  
3 Law Firm. The Bank is represented by Barbara Cray, Esq. of Law  
4 Offices of Barbara Cray. The matter has been tried and submitted  
5 for decision.

6 This Memorandum Decision constitutes the Court's findings of  
7 fact and conclusions of law, pursuant to Rule 7052 of the Federal  
8 Rules of Bankruptcy Procedure ("FRBP").

9  
10 I.

11 FACTS

12 The facts are largely undisputed, although the parties disagree  
13 as to their interpretation.

14 The Debtor testified that she commenced a sole proprietorship  
15 business known as Omega Mailing Services ("Omega") in December  
16 1995. Omega processed bulk mail for companies and its major  
17 customer was Marketing Response Systems, Inc. ("MRSI"). MRSI was a  
18 corporation wholly owned by Frank Brauch and his wife Joan  
19 (collectively, "Brauchs"), and the Debtor believed it to be "a very  
20 strong business and very well kept". The Brauchs decided to sell  
21 MRSI and the Debtor negotiated with them in August or September  
22 1999 to buy the stock of the corporation for \$580,000. At that  
23 time, the business had some equipment in the form of printers,  
24 computers, and desks, but the Debtor considered its primary assets  
25 to be "very good will, very strong work flow", and approximately

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26 <sup>2</sup> Devin Derham-Burk, the Chapter 13 trustee, has also filed  
27 an objection to confirmation, on the grounds that unsecured debt  
28 exceeds the maximum amount permitted by §109(e). That objection  
was not tried with the Bank's objection, and remains pending.

1 \$200,000 cash on hand.

2 On February 22, 2000, the Debtor and the Brauchs signed an  
3 agreement ("Sale Agreement") for the Debtor to buy the stock of  
4 MRSI, although the Debtor said the document was actually prepared  
5 in late 1999. The Sale Agreement calls for the \$580,000 purchase  
6 price to be paid in the form of a \$29,000 cash down payment, a bank  
7 loan of \$493,000, and two \$29,000 promissory notes carried by the  
8 Brauchs -- one unsecured note with monthly payments made over five  
9 years, and one note due in ten years without interim payments but  
10 secured by a certificate of deposit.

11 The Debtor testified that she submitted an application for the  
12 loan to the Bank in September 1999 and began discussing the  
13 transaction with bank personnel in October 1999 -- first with Joe  
14 Baker ("Baker") and then with Marie Anderson ("Anderson").<sup>3</sup>  
15 According to the Debtor, she included an unsigned copy of the Sale  
16 Agreement in the "package" requested by the Bank, along with a  
17 handwritten financial statement that she prepared in September  
18 1999. The information in the latter document was used by the Bank  
19 to prepare a typewritten version, which the Debtor signed in  
20 February 2000 ("Financial Statement"). The Financial Statement  
21 showed \$35,000 cash on hand and the Debtor testified that those  
22 funds were in Omega's account in September 1999. However, they had  
23 been "used" by the beginning of 2000 because Omega "went into a  
24 transition" and "went through a very difficult time", eventually  
25 losing the lease of its business premises and having to operate out  
26 of the Debtor's home. The Debtor had to borrow funds for the down

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27 <sup>3</sup> Neither Baker nor Anderson testified. The Bank's  
28 attorney said that Anderson had left the Bank's employ and moved to  
another state, where she could not be located.

1 payment from her brother in Mexico, which loan was repaid with cash  
2 of MRSI on March 22, 2000, immediately after escrow closed for the  
3 sale. The Debtor testified that her attorney and counsel for the  
4 Brauchs told Anderson that the Debtor no longer had the \$35,000  
5 cash shown on the Financial Statement, and said that she also  
6 "spoke with" both Baker and Anderson "about getting the money from  
7 Mexico". The Debtor testified that the Financial Statement  
8 reflected the conditions that existed in September 1999 when she  
9 prepared the handwritten version, rather than the actual state of  
10 affairs in February 2000 when she signed the typed version,  
11 although she acknowledged that she wrote "2/24/00" at the top of  
12 the typed form after the language "Personal Financial Statement As  
13 of".

14 On December 6, 1999, the Bank issued a letter ("Commitment  
15 Letter") signed by Anderson, stating the terms and conditions under  
16 which the Bank would agree to lend money for the purchase of MRSI.  
17 The Debtor signed at the bottom of the Commitment Letter on  
18 December 9, 1999, following the sentence "I(we) have read and agree  
19 to the terms and conditions of the proposed credit facilities  
20 described in this letter". The terms set forth in the Commitment  
21 Letter call for, inter alia, 75% of the loan to be guaranteed by  
22 the Small Business Administration ("SBA"), a principal amount of  
23 \$493,000 amortized over a ten year period, a variable interest rate  
24 and monthly payments of \$6,862, collateral in the form of a senior  
25 security interest in the assets of MRSI and Omega, a down payment  
26 of at least \$29,000, and "Seller financing in the amount of  
27 \$58,000.00 to be on full standby (no payments) for the life of the  
28 SBA loan". The Debtor's signature appears twice, once labelled

1 "Marketing Response Systems by Rose Enriquez, President", and once  
2 labelled "Rose Enriquez, as Guarantor" -- however, the body of the  
3 Commitment Letter identifies "Borrower" as MRSI and the Debtor, and  
4 states "n/a" in the space provided for the names of "Guarantors".

5 The Debtor testified that the "full standby" provision of the  
6 Commitment Letter (prohibiting payments to the Brauchs until the  
7 Bank loan had been repaid) must have been merely "a proposal"  
8 because it contradicted the Sale Agreement, a copy of which was in  
9 the Bank's possession at that time. The Sale Agreement provides  
10 that the Brauchs' ten year note is "fully subordinate" to the Bank  
11 loan and no payments are to be made on it "prior to maturity"  
12 without approval from the Bank, but the five year note is not made  
13 subject to such restrictions -- as to that note, \$616.17 is to be  
14 paid monthly and the maker "may at any time prepay the balance due  
15 on said note without penalty". Nevertheless, the Debtor also said  
16 that, when she signed the Commitment Letter on December 9, 1999,  
17 she did agree to its "full standby" provision concerning both  
18 notes.

19 The Debtor testified that, a week later, on December 16, 1999,  
20 she sent a memo to Anderson by means of facsimile transmission  
21 ("FAX"). The memo states that the Debtor had decided that the  
22 "best interest" of MRSI would be served by prepaying the Brauchs'  
23 ten year note within the next two years, if possible, rather than  
24 paying interest for the full term, and:

25 The SBA may have as the condition of the loan  
26 that Mr.Brauch's note be fully subordinate for  
27 the term however, I would be irresponsible in my  
role as fiduciary to the corporation by allowing  
the loan continue to its term.

28 The memo bears no address or FAX number and Debtor said that she

1 had no FAX cover sheet or proof that it was sent, and "have not  
2 been able to find" a response from the Bank. Debtor testified that  
3 she discussed the memo with Anderson by telephone on more than one  
4 occasion and was told that it would be "no problem" to prepay  
5 either of the Brauchs' notes. (As noted at footnote 3 above,  
6 Anderson did not testify). The ten year note was not prepaid, but  
7 it was secured by a certificate of deposit that Debtor caused to be  
8 purchased with MRSI's cash. The five year note was paid in full  
9 the month after escrow for the sale closed in March 2000, using  
10 MSRI's cash.

11 Joyce Wagoner ("Wagoner") testified that she is a Vice  
12 President of the Bank's Special Assets Group, with over eleven  
13 years' experience handling loans that develop "problems", most of  
14 them guaranteed by SBA. Wagoner explained that the Bank's policy  
15 was that a loan subject to SBA guarantee would not be made without  
16 first receiving and fully complying with SBA's written  
17 authorization ("Authorization"), which states the conditions under  
18 which SBA will guarantee the loan. In this case, the Authorization  
19 included a requirement that the Bank receive from the Brauchs a  
20 "standby agreement" for each of the two \$29,000 notes, providing  
21 for the Brauchs to receive no payments on either note except  
22 \$616.17 per month for the five year note, until the Bank loan had  
23 been paid in full. Wagoner testified that the Bank's file  
24 contained no documents concerning any change of the Authorization's  
25 terms, nor any notes of discussions about making any changes. She  
26 said that the Bank wanted SBA guarantees to be honored, so its  
27 policy was that it would not deviate from SBA requirements without  
28 prior written approval from SBA, and she was not aware of that ever

1 having happened. Wagoner stated that it was at least a year after  
2 close of escrow that she learned from the Debtor about the five  
3 year note having been prepaid, and about the certificate of deposit  
4 securing the ten year note.

5 Wagoner testified that it was "unusual" for the Bank to make a  
6 loan for purchase of a business such as MRSI, which had little  
7 equipment but a large amount of cash. Wagoner said that the Bank  
8 relied on the cash being used to acquire certain equipment, noting  
9 that the Bank's "risk rating" report ("Risk Rating Report") for the  
10 proposed loan stated a "weakness" to be:

11           Loan is under-collateralized; however, there will  
12           be significant capital expenditures made which  
             will add new equipment to our collateral base.

13 The Risk Rating Report (which appears to be an internal Bank  
14 document and is not signed by the Debtor) sets forth that the  
15 \$200,000 cash on hand "is expected to be used" for six items of  
16 equipment and the cost of leasing new business premises. However,  
17 no such requirement that the Debtor buy any specific pieces of  
18 equipment is contained in the Note or in any other document signed  
19 by the Debtor. The Debtor testified that she did enter into the  
20 new lease, but bought only one of the pieces of equipment, an in-  
21 line tabber machine for \$22,000; she also bought a delivery van for  
22 \$5,000 that was not among the six items listed in the Risk Rating  
23 Report. The Debtor said that she had intended at first to purchase  
24 more equipment than she ultimately did buy, but decided to have two  
25 of the listed items (an inserter machine and an ink-jet system)  
26 leased by Omega rather than bought by MRSI, and not to acquire  
27 three of the listed items (a folder machine, forklift, and pallet  
28 racking) at all, because "at the time I felt it was necessary for

1 me to keep some of the cash on hand to run the business in a more  
2 healthy way and that's what took place".

3 The Debtor testified that, after escrow closed in March 2000,  
4 MRSI continued to employ the Brauchs for three months with monthly  
5 salaries totalling \$10,700; the Debtor received no salary from MRSI  
6 during that period, though she did receive one from Omega. When  
7 the Brauchs left, the Debtor began receiving a salary from MRSI of  
8 \$2,000 per month until 2001, when the amount increased to \$3,000  
9 per month, or \$3,500 "probably a couple of times" if cash flow  
10 permitted -- in some months during late 2002 and early 2003, she  
11 received only \$1,000. In addition to the Debtor, MRSI also  
12 employed Tim Holcomb with a monthly salary of \$3,000.

13 The Debtor testified about payments that both MRSI and Omega  
14 made to her or for her benefit, other than salary. Between October  
15 9, 2000 and July 2, 2003, MRSI issued twenty-one checks to the  
16 Debtor totalling \$13,141.35 -- the Debtor said that "many times"  
17 she would pay business expenses of both companies and receive  
18 reimbursement, and that was the reason for some (but not all) of  
19 these checks, although she could not provide details. Between  
20 April 25, 2003 and July 2, 2003, MRSI issued six checks to Omega  
21 totalling \$14,988.47 -- those payments were made after Omega had  
22 ceased doing business, but the Debtor said that MRSI continued to  
23 operate until June and was using some of Omega's equipment, so some  
24 of the funds were applied to equipment leases held by Omega  
25 (although she could not give details). On May 30, 2002, MSRI paid  
26 \$2,800 in rent for the Debtor's home, where both MSRI and Omega  
27 were operating at that time -- the Debtor said that the rent for  
28 those premises was sometimes paid by MRSI and sometimes by Omega;



1 between December 30, 2000 and December 1, 2002, Omega issued nine  
2 checks totalling \$25,020 to the lessor of those premises. Omega  
3 also paid the Debtor's dentist bills totalling \$255.40 between  
4 December 31, 2000 and May 20, 2001, which she said was done "so I  
5 could record for tax purposes", though she would use her own  
6 account for such payments "if I had funds". After it had ceased  
7 doing business (and after commencement of the Debtor's Chapter 13  
8 case), Omega issued nine checks between March 10, 2003 and June 1,  
9 2003 totalling \$3,612.46 -- the Debtor said that \$687.52 was for  
10 repairs to her personal vehicles that were used for business  
11 purposes, \$1,688 was used for a dinette set because she had run out  
12 of personal checks, and the balance was for "tiny amounts" owed to  
13 vendors that she "did not want to list" in her bankruptcy  
14 schedules.

15 The Debtor testified that, after she acquired MRSI, its  
16 business "went up, with 2000 being a "very good year" and part of  
17 2002 being "very strong". However, toward the end of 2002, MRSI  
18 lost one of its "main customers" representing 35% or 45% of annual  
19 sales and never recovered, "especially with the economy being in  
20 this state". Omega then stopped billing MRSI for services, so its  
21 own revenues were also affected. Omega ceased operations in 2003,  
22 prior to commencement of the Debtor's Chapter 13 case on February  
23 26, 2003. However, the Debtor intended to continue MRSI's  
24 operations and did so using Omega's equipment until the end of May  
25 2003. At that point, the ink jet system and inserter were  
26 repossessed and MRSI stopped doing business. The Debtor said that  
27 all remaining equipment of Omega and MRSI was put in storage and  
28 the keys were given to the Bank.

1       The schedules that the Debtor originally filed in her Chapter  
2 13 case include stock in MRSI worth \$10,000 and the Omega business  
3 worth zero, but no business equipment. Scheduled creditors include  
4 MRSI with a note for \$217,371.47 and the Bank with an unsecured  
5 claim of \$37,000 described as "Undersecured est. deficiency on  
6 cross-collateralized loan" -- on May 13, 2003, the schedules were  
7 amended to show the amount of the Bank's unsecured claim as "Notice  
8 Only". An original and two amended plans were also filed, none of  
9 which include the Bank as a secured creditor -- the most recent  
10 version provides for no dividend to general unsecured creditors  
11 after payment of a secured automobile loan and a secured tax claim,  
12 with all equipment of Omega being surrendered to the Bank. The  
13 Debtor testified that the scheduled value of her interest in MRSI  
14 was a "rough estimate" that she made without any expert advice.  
15 With respect to Omega being valued at zero, she said that Omega's  
16 assets did have value but she did not list a figure because she  
17 "knew that Omega and MRSI were responsible for the loan and the  
18 collateral was for operating the business so I was confused as to  
19 how I could do this and that's what took place" -- she did not  
20 schedule the equipment itself because "it was part of the [Bank's]  
21 collateral". According to the Debtor, the scheduled \$217,371.47  
22 debt to MRSI merely reflected an "allocation of money in the  
23 accounting system" that was made by an accountant "just for tax  
24 purposes", and neither the Debtor nor Omega actually received that  
25 amount from MRSI -- the amount includes funds of MSRI that were  
26 used to make payments to the Bank, to repay the loan for the down  
27 payment, and to pay off the Brauchs' five year note. The Debtor  
28 stated that the Bank was not treated as a secured creditor with a

1 lien on Omega's assets because she "intended to continue doing  
2 business as MRSI". As for the amount of the Bank's claim, the  
3 Debtor said that the originally scheduled amount of \$37,000 was  
4 based on what she believed to be the total amount of default, and  
5 she intended to continue operating MRSI and pay the loan in full --  
6 however, she did not consider herself to be directly obligated to  
7 the Bank once MRSI ceased operations and believed the loan to be  
8 owed by MRSI and Omega, with her role limited to being a  
9 "warrantor" who would not be liable unless MRSI failed to pay.

10 The Bank loan is represented by a promissory note ("Note")  
11 dated March 8, 2000. The Note states near the top of its first  
12 page that "Borrower" means MRSI and the Debtor. The sixth and  
13 final printed page states as follows:

14 12. BORROWER'S NAMES AND SIGNATURE(S):

15 By signing below, each individual or entity  
16 becomes obligated under this Note as Borrower.

17 Marketing Response Systems, Inc.  
Rose Enriquez

18 \_\_\_\_\_  
19 Marketing Response Systems, Inc.

20 By: \_\_\_\_\_

21 By: \_\_\_\_\_

22 x  
Rose Enriquez

23 Wagoner testified that the first place where the two names appear  
24 on page 6 identifies the borrowers and does not call for a  
25 signature. However, the Debtor signed on the second line following  
26 her printed name, rather than where the individual borrower was  
27 supposed to sign, after the "x" on the last line labelled "Rose  
28 Enriquez". The Debtor also signed on the first line under the

1 corporate name, after "By:", and wrote underneath that line "Rose  
2 A. Enriquez President". According to Wagoner, who was not involved  
3 in the transaction when the Note was signed, it was the Bank's  
4 intention that the borrowers be MRSI and the Debtor, with each  
5 liable for the loan. The Debtor testified that she signed the Note  
6 along with many other documents for close of escrow, without having  
7 time to read them all or compare them with each other. She said  
8 that her attorney was not present and had not reviewed the  
9 documents, no one explained them to her, and she just signed where  
10 the Brauchs' attorney "was pointing me to sign" -- both the Debtor  
11 and Wagoner testified that no representative of the Bank was  
12 present, and Wagoner said that the Bank typically did not send a  
13 representative when a business escrow was used. Counsel for the  
14 Bank noted that the Debtor had stated in deposition testimony that  
15 she "understood that both [MRSI] and [the Debtor] had an obligation  
16 to repay" the Note, and agreed that she was required to repay it --  
17 when asked whether she had "any dispute" that both owe the balance  
18 due under the Note, the Debtor replied "Disputes? I just don't  
19 have a way to repay the loan". At trial, the Debtor said that she  
20 "wasn't very clear on what I should respond there" because the  
21 documents were "very confusing", the deposition "went for such a  
22 long time, there were so many questions", and "now that I have  
23 taken a close look at the documents I see that they're confusing".  
24 Debtor acknowledged that, between January 10, 2001 and April 15,  
25 2002, four checks totalling \$7,574.24 were issued from Omega's  
26 account to the Bank.

27 The Debtor testified that the Bank loan was in default when she  
28 filed her Chapter 13 petition on February 26, 2003, and Wagoner

1 testified that the last payment was received on November 8, 2001.  
2 The Bank's records show that the outstanding balance on January 1,  
3 2002 was \$462,295.47. The Bank has filed a proof of claim in the  
4 Debtor's Chapter 13 case for \$479,657.93, asserting that it is  
5 secured to an unknown extent by collateral in the form of "business  
6 assets, machinery, and equipment"; there is no record of the Debtor  
7 having filed an objection to the claim. Wagoner testified that the  
8 total due as of January 12, 2004 was \$482,148.64 after applying all  
9 payments and other receipts. The Bank's records show three credits  
10 totalling \$37,742.59<sup>4</sup> that represent funds received from the  
11 Brauchs and liquidation of collateral. According to Wagoner, the  
12 Bank sued the Brauchs to recover the prepayments that they had  
13 accepted from the Debtor in violation of their standby agreements  
14 with the Bank, and settled that litigation. Wagoner was unaware of  
15 any collateral that had not been liquidated.

## 16 17 II.

### 18 ANALYSIS

19 The Bank's written objection to confirmation of the Debtor's  
20 Plan was based only on the Plan having been proposed in bad faith  
21 and failing to treat the Bank's claim in the manner required by  
22 law. At trial, the Bank raised for the first time the Debtor's  
23 lack of eligibility for Chapter 13 relief due to debts exceeding  
24 the limits fixed by §109(e). In closing argument, counsel for the  
25 Debtor urged that the Bank should not be permitted to raise an  
26 objection to eligibility for the first time at trial, when it was

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27  
28 <sup>4</sup> The credits were applied on November 14, 2003, December  
12, 2003, and December 18, 2003 in the respective amounts of  
\$1,500, \$16,000, and \$20,242.59

1 not pled in the written objection to confirmation -- however, he  
2 also argued that the Debtor was not ineligible, based on the  
3 evidence at trial and the provisions of the statute.

4  
5 A. Lateness

6 Rule 15(b) of the Federal Rules of Civil Procedure ("FRCP")<sup>5</sup>  
7 provides that pleadings may be amended to conform to the evidence:

8 Amendments to Conform to the Evidence.  
9 When issues not raised by the pleadings are  
10 tried by express or implied consent of the  
11 parties, they shall be treated in all respects  
12 as if they had been raised in the pleadings.  
13 Such amendment of the pleadings as may be nec-  
14 essary to cause them to conform to the evidence  
15 and to raise these issues may be made upon motion  
16 of any party at any time, even after judgment;  
17 but failure so to amend does not affect the  
18 result of the trial of these issues. If evid-  
19 ence is objected to at the trial on the ground  
20 that it is not within the issues made by the  
21 pleadings, the court may allow the pleadings  
22 to be amended and shall do so freely when the  
23 presentation of the merits of the action will  
24 be subverted thereby and the objecting party  
25 fails to satisfy the court that the admission  
26 of such evidence would prejudice the party in  
27 maintaining the party's action or defense upon  
28 the merits. The court may grant a continuance  
to enable the objecting party to meet such  
evidence.

20 The application of this rule is explained by In re Jodoin, 209 B.R.  
21 132, 136 (9th Cir. BAP 1997):

22 Generally, a party cannot succeed on a cause of  
23 action not stated in the complaint. [Footnote  
24 omitted.] See generally Acequia, Inc. v. Clinton  
25 (In re Acequia, Inc.), 34 F.3d 800, 814 (9th  
26 Cir.1994) ... (quoting Self Directed Placement  
27 Corp. v. Control Data Corp., 908 F.2d 462,  
28 466(9th Cir.1990) ("[T]he main purpose of the  
complaint is to provide notice of what the

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28 <sup>5</sup> FRCP 15(b) has been incorporated by FRBP 7015, which in  
turn is made applicable to contested matters -- such as objections  
to plan confirmation -- by FRBP 9014(c).

1 plaintiff's claim is and the grounds upon which  
2 the claims rest.... [The] plaintiff must at  
3 least set forth enough details so as to provide  
4 defendant and the court with a fair idea of the  
5 basis of the complaint and the legal grounds  
6 claimed for recovery."); Save Lake Washington v.  
7 Frank, 641 F.2d 1330, 1339 (9th Cir.1981)).  
8 However, FRCP 15(b) [footnote omitted] permits  
9 the parties to consent implicitly to amendments  
10 to the pleadings based on the actual trial. FRCP  
11 15(b) is to be construed liberally. See 6A  
12 Charles Alan Wright, Federal Practice and  
13 Procedure § 1491 (2d ed.1990); 3 James Wm. Moore,  
14 et. al, Moore's Federal Practice ¶ 15.13 [2]  
15 (1996).

16 In this case, counsel for the Debtor stated in closing argument  
17 that he objected to the Bank raising the eligibility issue for the  
18 first time at trial, but he did not object to evidence concerning  
19 that issue, and he addressed the merits in argument. Furthermore,  
20 FRCP 54(c)<sup>6</sup> provides (in pertinent part) that:

21 Except as to a party against whom a judgment is  
22 entered by default, every final judgment shall  
23 grant the relief to which the party is entitled,  
24 even if the party has not demanded such relief in  
25 the party's pleadings.

26 As the trial court pointed out in In re Jodoin, 196 B.R. 845, 851-  
27 852 (Bankr. E.D. Cal. 1996):

28 The court is obliged to award the plaintiff the  
relief to which she is entitled under the evi-  
dence adduced at trial, so long as such relief  
is within the court's jurisdiction. Fed.R.Civ.P.  
54(c); [footnote omitted] Fed.R.Bankr.P. 7054.  
It does not matter that the relief has not been  
requested. See, e.g., Z Channel Ltd. Partnership  
v. Home Box Office, Inc., 931 F.2d 1338 (9th  
Cir.1991). [¶] The key qualification is that  
the failure to have demanded the appropriate  
relief must not have prejudiced the adversary in  
the defense of the matter. 10 Wright & Miller  
§ 2664; 6 Moore ¶ 54.62. In this context, prej-  
udice refers to lack of opportunity to present  
additional evidence to meet the unpleaded issue.

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<sup>6</sup> FRCP 54(c) has been incorporated by FRBP 7054, which in  
turn is made applicable to contested matters -- such as objections  
to plan confirmation -- by FRBP 9014(c).

1 Hence, prejudice has been found where forewarning  
2 would have led to additional evidence that was  
3 not otherwise relevant to the issues that were  
4 expressly raised in the pleadings. Rivinius,  
5 Inc. v. Cross Mfg., Inc. (In re Rivinius, Inc.),  
6 977 F.2d 1171, 1177 (7th Cir.1992). But prej-  
7 udice has not been found to exist when the addi-  
8 tional evidence would also have been relevant to  
9 the issues that were expressly raised. Rental  
10 Dev. Corp. v. Lavery, 304 F.2d 839, 842 (9th  
11 Cir.1962).

12 In this case, counsel for the Debtor expressed no prejudice and did  
13 not contend that he would present more or different evidence if he  
14 were given additional time. As discussed below, the facts  
15 concerning eligibility have been tried without a timely objection  
16 by the Debtor, the legal issues are a matter of black letter law,  
17 and there is no prejudice to the Debtor in ruling on that question  
18 now.

#### 19 B. Merits

20 Pursuant to §109(e) an individual is eligible to be a debtor  
21 under Chapter 13 only if she "owes, on the date of the filing of  
22 the petition, noncontingent, liquidated, unsecured debts of less  
23 than [\$290,525] and noncontingent, liquidated, secured debts of  
24 less than [\$871,550]".<sup>7</sup>

25 The Debtor contends that she does not owe a debt to the Bank  
26 because the loan was taken by MRSI and the Debtor acted only as a  
27 "warrantor". The Debtor pleads confusion about her role in the  
28 loan transaction, but the Bank argues that the documents she signed  
speak for themselves and are not ambiguous. It is true that the  
Debtor's signature on the Commitment Letter is labelled "as

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<sup>7</sup> Pursuant to §104(b)(1), the amounts are periodically  
adjusted. The amounts set forth above apply to cases commenced  
between April 1, 2001 and March 30, 2004.



1 Guarantor", but the body of that document identifies the borrowers  
2 as both MRSI and the Debtor, and states that the capacity of  
3 guarantor is "n/a", i.e., not applicable. Some three months later,  
4 the Debtor signed the Note, which identifies the borrowers twice  
5 (once at the top of the first page and again on the signature page)  
6 as being both MRSI and the Debtor, and which makes no reference to  
7 guarantors. The Debtor signed the Note twice, once on a line  
8 designating a representative of MRSI, and again on a line labelled  
9 only with her name and with no qualifying term such as "guarantor".  
10 The Debtor testified that she was represented by counsel but that  
11 her attorney was not present when the documents were signed and had  
12 not reviewed them, and the Debtor did not read everything that she  
13 signed -- she does not complain that the Bank somehow misled or  
14 coerced her into signing under such circumstances. Furthermore,  
15 the Debtor caused Omega to make over \$7,500 in loan payments to the  
16 Bank for a period exceeding one year, which arguably is  
17 inconsistent with a belief that only MRSI was liable for the loan.  
18 Finally, there is no evidence that the Debtor ever expressed  
19 confusion to the Bank, and she admitted at deposition that both she  
20 and MSRI were liable for the loan.

21 Even if the Debtor were not directly liable for the Bank loan,  
22 she characterizes herself as a "warrantor" who would be liable if  
23 MSRI were to default. Counsel for the Debtor contended in argument  
24 that, if the Debtor were merely a guarantor, the debt to the Bank  
25 would be a contingent one for purposes of §109(e) because the  
26 Debtor's liability had not yet arisen when the Chapter 13 case was  
27 commenced. But the Debtor testified that the Bank loan was in  
28 default when she filed her Chapter 13 petition on February 26,

1 2003, and the Bank's records show that no payment had been received  
2 since November 8, 2002, over three months pre-petition. Pursuant  
3 to In re Fostvedt, 823 F.2d 305, 306-307 (9th Cir. 1987)

4 ("Fostvedt"):

5 [T]he rule is clear that a contingent debt  
6 is "one which the debtor will be called upon  
7 to pay only upon the occurrence or happening  
8 of an extrinsic event which will trigger the  
9 liability of the debtor to the alleged creditor."  
Brockenbrough v. Commissioner, 61 B.R. 685, 686  
(W.D.Va.1986), quoting In re All Media Properties,  
Inc., 5 B.R. 126, 133 (Bankr.S.D.Tex.1980),  
affd. per curiam, 646 F.2d 193 (5th Cir.1981).

10 According to the Debtor's own understanding of her role as  
11 "warrantor", the "extrinsic event which will trigger the liability  
12 of the debtor" was the default of MRSI, which Debtor concedes  
13 occurred pre-petition. Accordingly, on the date of bankruptcy, if  
14 Debtor had liability as a guarantor, such liability would be non-  
15 contingent for purposes of §109(e). Therefore, whether Debtor was  
16 liable as a principal obligor or as a guarantor, she was liable for  
17 a non-contingent debt to the Bank.

18 The Debtor also argues that the debt to the Bank was  
19 unliquidated when the Chapter 13 case was commenced, because it was  
20 partially secured and the value of the collateral was not known.

21 The Ninth Circuit has defined "liquidated" under §109(e):

22 [W]hether a debt is liquidated "turns on  
23 whether it is subject to 'ready determination  
24 and precision in computation of the amount due.'"

Fostvedt, at 306 (9th Cir. 1987).

25 The definition of "ready determination"  
26 turns on the distinction between a simple  
27 hearing to determine the amount of a certain  
28 debt, and an extensive and contested evid-  
entiary hearing in which substantial evidence  
may be necessary to establish amounts or  
liability.

1 In re Wenberg, 94 B.R. 631, 634 (9th Cir. BAP 1988), aff'd, 902  
2 F.2d 768 (9th Cir. 1990). The Debtor did not dispute the amount of  
3 the debt itself at trial, nor has she objected to the claim filed  
4 by the Bank. The extent to which that debt was secured on the date  
5 of bankruptcy is the only issue that has been raised and the  
6 evidence does not suggest that determining the value of the  
7 collateral would require "an extensive and contested evidentiary  
8 hearing in which substantial evidence may be necessary". The  
9 collateral was personal property consisting primarily of a few  
10 pieces of used equipment, which could easily have been appraised.  
11 For purposes of §109(e), the debt to the Bank is a liquidated one  
12 despite the fact that it was partially secured by collateral with a  
13 value that has not been precisely determined, because that value  
14 was and is capable of "ready determination".

15 As set forth above, the maximum debt permitted by §109(e) is  
16 less than \$290,525 in unsecured debt and less than \$871,550 in  
17 secured debt. Pursuant to In re Scovis, 249 F.3d 975 (9th Cir.  
18 2001), a debt is secured for purposes of §109(e) only to the extent  
19 of the value of the collateral, with any balance being treated as  
20 unsecured. The Bank's records showed the total amount owed on  
21 January 1, 2002 to be \$462,295.47, with no reduction thereafter  
22 until November 2003; accordingly, the debt when the Chapter 13 case  
23 commenced on February 26, 2003 was at least \$462,295.47. The  
24 evidence does not show what the value of the collateral was on that  
25 date, but there is some indication of its value later in the year,  
26 when the Bank applied a total of \$37,742.59 to the debt after  
27 having liquidated all collateral. That figure includes receipts  
28 from litigation with the Brauchs and there is no itemization of

1 what portion is attributable to the collateral. Assuming for the  
2 sake of argument that the entire amount represented proceeds from  
3 sale of the collateral, if that amount were applied to reduce the  
4 debt of \$462,295.47, the balance to be treated as an unsecured  
5 claim for purposes of §109(e) would be \$424,552.88. The collateral  
6 would have to be worth \$171,771.48 in order to reduce the Bank's  
7 claim to one cent less than \$290,525 and meet the unsecured debt  
8 limit of §109(e),<sup>8</sup> which is not remotely supported by the evidence  
9 -- the Debtor testified that MSRI had minimal equipment when she  
10 acquired it and spent only \$27,000 to buy more, all of which was  
11 liquidated for something less than \$38,000 nine months post-  
12 petition.

13 Accordingly, the Debtor owed noncontingent and liquidated  
14 unsecured debt on the date of bankruptcy totalling more than  
15 \$290,525, and is therefore ineligible for relief under Chapter 13.

#### 16 17 CONCLUSION

18 For the reasons set forth above, the Bank's objection to  
19 confirmation of the Debtor's Plan is sustained to the extent that  
20 it alleges ineligibility, and is moot with respect to all other  
21 grounds raised.  
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27 <sup>8</sup> The Debtor's amended schedules list other unsecured  
28 claims totalling \$42,815.25, which would have to be included in the  
eligibility calculation unless they were contingent and/or  
unliquidated.

1 Counsel for the Bank shall submit a form of order so providing,  
2 after review by counsel for the Debtor as to form.

3 Dated:

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6 ARTHUR S. WEISSBRODT  
7 UNITED STATES BANKRUPTCY JUDGE  
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